



Life Science Austria: Advancing Life Science at the Heart of Europe

A very warm welcome to the
LISA Pavilion 17D20!

With a constant stream of new developments, medical technology in Austria is a sector which focuses not only on the present but also on the future of health care. In spite of this long history and a remarkable number of long-established companies, the sector has seen tremendous growth in recent years. There has been a whole string of new start-ups particularly and the average company is 17 years old. A total of 435 companies can be related to the field of medical technology. These companies employ in total almost 25,000 people and have a turnover of 7.4 billion euros.

Life Science Austria (LISA) promotes the life science sector in Austria on the international stage and is the first point of call for enquiries relating to it. We are committed to the development, growth and prosperity of the Austrian life science industries.

The following pages will give you a brief overview about the Austrian companies and organisations participating at Medica 2014. Please don't hesitate to come by our LISA desk if you need additional information. We will be more than happy to assist you.

Sonja Polan
Manager International Marketing



Discover and experience the fascinating innovations and trends "Made in Austria"!

There are 61 Austrian exhibitors presenting at MEDICA & COMPAMED 2014, including 21 companies at the Austrian Group stands in halls 3 and 17 and at COMPAMED (hall 8b).

This exhibition guide aims to give you an insight into the diverse range Austria has to offer in the fields of medical technology, microbiology, laboratory medicine, diagnostics, producing and processing medical products as well as equipment and technology for manufacturing medical devices. It should also simplify your visit around the fair.

With our offices in Frankfurt, Berlin and Munich – www.advantageaustria.org/de – the Austrian trade delegations are your first port of call for establishing contacts to Austrian companies. We look forward to meeting you at our group stand and wish you a successful MEDICA & COMPAMED 2014.

Michael Love
Austrian Trade Commissioner



COMPAMED 2014 – High Tech Solutions for Medical Technology

Medical technology still is among the fastest growing industries worldwide. However, the growth of the demand volume even in emerging markets is less based on volume expansion but more driven by targeted investments in modern systems and procedures. It seems that especially innovation-driven medical technology companies have an advantage here. Those who do not neglect their own research and product development and can clearly portray the added value of new equipment generations and procedures have the best chances in the market.

Thus, a significant role also is assigned to suppliers as important partners for product development, manufacturing, and services of the medical technology industry. Suppliers impressively demonstrate their performance capabilities every year with their leading market and communication platform: COMPAMED – High Tech Solutions for Medical Technology.

No matter whether it involves new materials and appropriate processes for their treatment and processing, miniaturization of components, development of modern medical equipment, sterile packaging, or complete contract manufacturing, it is very often the know-how of the COMPAMED exhibitors that forms the starting point for great advances in medical technology.

COMPAMED itself also has made great progress. More than 700 exhibitors and a reserved area of more than 12,800 square meters mark a new top value in the success story of the event launched in 1992, the COMPAMED 2014 (12 to 14 November).

Visit us online at:
www.medica.de and www.compamed.de

Joachim Schäfer
Managing Director Messe Düsseldorf

